



CHIEF PROCUREMENT OFFICE

Bill Grunloh, Department of Transportation - Highway Construction

October 28, 2020

Honorable Don Harmon
President of the Senate
327 Capitol Building
Springfield, Illinois 62706

Re: FY2020 Small Business Contracts Report

Dear President Harmon:

In accordance with 30 ILCS 500/45-90(f) of the Illinois Procurement Code, the Chief Procurement Officer (CPO) is required to submit an annual report by November 1 of each year that includes a summary of contracts awarded to small businesses and an analysis of the level of the overall goal concerning purchases from small businesses.

The Illinois Department of Transportation awarded 823 contracts for a total value of \$309,040,659.00 to small businesses, including subcontracts, in FY2020. The average contract amount is \$375,505.00.

For FY20 the departments total spend was \$1,976,013,539.00 which equates to an overall small business participation of 15.6%.

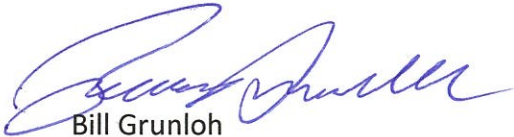
It is my opinion that IDOT is committed to small business contracting and has a dedicated bureau to assist small and disadvantaged businesses learn about the agency's procurements. It is IDOT's goal to provide assistance to small businesses, including Disadvantaged Business Enterprises (DBE) firms and individuals interested in doing business with the department in ways that ensure equity, access, and transparency. IDOT, in accordance with federal guidelines, strives to facilitate and implement programs that can help current and future business partners open the door to doing business with IDOT.

A small business compliance plan was submitted to me, by IDOT, outlining the FY2021 goals of the department. The plan has been reviewed and approved by me with the following suggestions. The department and I have had initial discussions about implementing these possible suggestions.

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- Seek a statutory change to allow for an Irrevocable Letter of Credit to be used in lieu of a performance bond for select small business contracts. The department would need to determine which contracts would be of a low financial risk to the department and the State to utilize this line of credit method.

IDOT continued to pursue contracting opportunities with small businesses during Fiscal Year 2020. Even with the increase of the dollar value of contracts and subcontracts awarded to small businesses in FY2020, efforts to increase the pool of qualified small business contractors and subcontractors should continue to be of utmost importance.

Sincerely,



Bill Grunloh
Chief Procurement Officer



CHIEF PROCUREMENT OFFICE

Bill Grunloh, Department of Transportation - Highway Construction

October 28, 2020

Honorable Michael J. Madigan
Speaker of the House
Illinois House of Representatives
300 Capitol Building
Springfield, IL 62706

Re: FY2020 Small Business Contracts Report

Dear Speaker Madigan:

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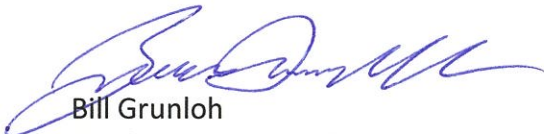
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Bill Grunloh
Chief Procurement Officer



CHIEF PROCUREMENT OFFICE

Bill Grunloh, Department of Transportation - Highway Construction

October 28, 2020

Honorable Jim Durkin
Minority Leader
Illinois House of Representatives
316 Capitol Building
Springfield, IL 62706

Re: FY2020 Small Business Contracts Report

Dear Representative Durkin:

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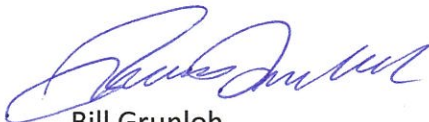
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Bill Grunloh
Chief Procurement Officer



CHIEF PROCUREMENT OFFICE

Bill Grunloh, Department of Transportation - Highway Construction

October 28, 2020

Mr. John Hollman
Clerk of the House
Illinois House of Representatives
300 Capitol Building
Springfield, IL 62706

Re: FY2020 Small Business Contracts Report

Dear Mr. Hollman:

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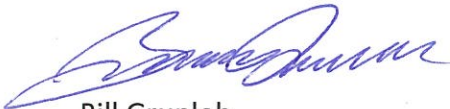
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Bill Grunloh
Chief Procurement Officer



CHIEF PROCUREMENT OFFICE

Bill Grunloh, Department of Transportation - Highway Construction

October 28, 2020

Honorable William Brady
Senate Minority Leader
309A Capitol Building
Springfield, IL 62706

Re: FY2020 Small Business Contracts Report

Dear Senator Brady:

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Bill Grunloh
Chief Procurement Officer



CHIEF PROCUREMENT OFFICE

Bill Grunloh, Department of Transportation - Highway Construction

October 28, 2020

Mr. Tim Anderson
Secretary of the Senate
401 Capitol Building
Springfield, IL 62706

Re: FY2020 Small Business Contracts Report

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Bill Grunloh
Chief Procurement Officer



CHIEF PROCUREMENT OFFICE

Bill Grunloh, Department of Transportation - Highway Construction

October 28, 2020

Clayton Klenke, Executive Director
COGFA
802 Stratton Building
Springfield, IL 62706

Re: FY2020 Small Business Contracts Report

Dear Director Klenke:

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October 28, 2020

JB Pritzker, Governor
207 Capitol Building
Springfield, IL 62706

Re: FY2020 Small Business Contracts Report

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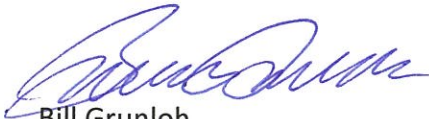
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Chief Procurement Officer



CHIEF PROCUREMENT OFFICE
Bill Grunloh, Department of Transportation - Highway Construction

October 28, 2020

Anne Craig, Director
State Government Report Distribution Center
Illinois State Library
300 S. Second Street
Springfield, IL 62701-1796

Re: FY2020 Small Business Contracts Report

To Whom It May Concern:

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