

McDonough Associates, Inc.
Calculation of Overhead Rate
Fiscal Year Ending December 31, 2000

Exhibit A

Account Number	Description	Total	Unallowable	IDOT Adjustments	Finding	Payroll Burden	Direct Costs	G & A Overhead
500	Direct Costs	\$9,928,231.11					\$9,928,231.11	\$0.00
600	Administration	\$518,017.89		\$136,853.71	2			\$518,017.89
601	Office	\$273,707.41						\$136,853.70
602	Direct Selling	\$0.00						\$0.00
604	Promotion	\$2,923.75						\$2,923.75
605	Pre-Contract	\$80,584.38		\$45,292.19	2	\$696,116.15		\$45,292.19
606	Vacation-Sick-Holiday	\$773,462.39				\$6,856.34		\$77,346.24
609	Approved Absence	\$7,618.15				\$1,448.28		\$761.81
610	Severance Pay	\$1,609.20		\$6,150,000.00	1			\$160.92
611	Principals	\$6,404,320.00		\$14,270.00	7			\$240,050.00
612	Computer Maintenance	\$36,743.95						\$36,743.95
700	Outside Services	\$31,728.67						\$31,728.67
701	Professional Supplies	\$26,610.09						\$26,610.09
703	Computer	\$0.00						\$0.00
705	Auto Expense	\$91,665.71		\$1,372.28	6			\$60,439.48
				\$29,703.20	8			
				\$150.75	9			
706	Travel	(\$43,063.12)		\$5,639.20	7			(\$43,063.12)
707	Meals	\$48.09						\$48.09
710	Incentive Bonus	\$283,625.00				\$255,262.50		\$22,723.30
711	Profit Sharing	\$578,986.85				\$521,088.17		\$57,898.68
712	Tuition Reimbursement	\$1,770.00				\$1,593.00		\$177.00
713	FICA	\$761,019.37				\$684,917.43		\$76,101.94
714	Federal Unemployment Tax	\$9,842.71				\$8,858.44		\$984.27
715	State Unemployment Tax	\$33,646.28				\$30,281.65		\$3,364.63
716	City Employment Tax	\$6,492.00				\$5,842.80		\$649.20
717	Insurance Health & Life	\$440,791.40				\$396,712.26		\$44,079.14
719	Telephone	\$54,110.30						\$54,110.30
720	Rent Office	\$840,136.19	\$33,670.00					\$806,466.19
721	Rent Equipment	\$972.01						\$972.01
722	Maintenance Office & Equipment	\$11,408.46						\$11,408.46
723	Office Supplies	\$233,019.82						\$233,019.82
724	Postage & Express	\$17,553.00						\$17,553.00
725	Depreciation	\$248,880.00						\$248,880.00
726	Insurance General	\$206,836.62		\$500.00	8	\$144,765.63		\$62,050.99
727	Personnel Procurement	\$198,734.33		\$2,453.50	8			\$196,280.83
728	Legal & Accounting	\$110,721.35		\$1,014.25	8			\$109,707.10
				\$4,526.24	8			\$4,526.24
				\$510.00	10			\$510.00
729	Publications	\$4,596.72						\$4,596.72
730	Association Dues	\$17,653.24						\$17,653.24
731	Business Meetings & Conventions	\$15,140.56						\$15,140.56
732	Christmas Expense	\$46,556.40	\$46,556.40					\$0.00
733	Advertising	\$300.00	\$300.00					\$0.00
734	Entertainment	\$116,533.20	\$116,533.20					\$0.00
735	Contributions - Charitable	\$52,645.00	\$52,645.00					\$0.00
736	Contributions - Political	\$46,585.00	\$46,585.00					\$0.00
737	Business Expense	\$87,541.53						\$29,233.85
738	Employee Relations	\$38,256.77		\$32,265.97	9			\$6,013.36
739	Printed Proposal Materials	\$0.00		\$1,294.43	11			\$0.00
800	Insurance Non-Deductible	\$21,144.00	\$21,144.00	\$4,247.28	8			\$0.00
802	Interest Expense	\$938.11	\$938.11	\$500.00	12			\$0.00
803	Miscellaneous Expense	\$2,021.38		\$35,243.41	9			\$2,021.38
805	Travel Non-Deductible	\$0.00						\$0.00
806	Club Dues	\$30,777.40	\$30,777.40					\$0.00
900	Illinois Sales Tax	\$6,327.62						\$6,327.62
901	State Income Tax	\$4,441.40						\$4,441.40
	Facilities Cost of Capital	\$44,819.02						\$44,819.02
	Totals:	<u>\$22,699,030.71</u>	<u>\$349,149.11</u>	<u>\$6,465,836.41</u>		<u>\$2,753,762.65</u>	<u>\$9,928,231.11</u>	<u>\$3,202,051.43</u>
	Payroll Burden for 2000	\$2,753,762.65	====>			35.26%		
	G & A Overhead Rate for 2000	\$7,809,850.76	====>			41.00%		
	Direct Labor Calculation							
	Total Direct Productive Payroll	\$7,690,806.70						
	Add Direct Labor Adjustment	\$182,145.90						
	Less: Unallowable Direct Labor	\$250.00						
	Less: Premium Overtime	\$62,851.84						
	Total Direct Labor Base	<u>\$7,809,850.76</u>						
	Total Overhead Rate					<u>76.26%</u>		

McDonough Associates, Inc.
Calculation of Overhead Rate
Fiscal Year Ending December 31, 2008

Exhibit I

Account Number	Description	Total	Unallowable	IDOT Adjustments	Finding	Payroll Burden	Direct Costs	C & A Overhead
5000	Direct Costs	\$288,616.25					\$288,616.25	\$0.00
5010	DC Xerox Copies	(\$35.67)					(\$35.67)	\$0.00
5020	DC Equipment Usage	\$0.00					\$0.00	\$0.00
5030	DC Daily Vehicle Usage	\$220,908.00					\$220,908.00	\$0.00
5040	DC Computer Usage	\$39,967.12					\$39,967.12	\$0.00
5050	DC Computer Plots	\$17,910.72					\$17,910.72	\$0.00
5060	DC Faxes	\$0.00					\$0.00	\$0.00
5070	DC Subconsultants	\$4,876,515.89					\$4,876,515.89	\$0.00
5080	DC Outside Services	\$20,779.01					\$20,779.01	\$0.00
5080	DC Reproductions	\$34,559.01					\$34,559.01	\$0.00
5100	DC Supplies & Equipment	\$5,196.07					\$5,196.07	\$0.00
5110	DC Photographic	\$0.00					\$0.00	\$0.00
5120	DC Deliveries, Postage & Express	\$2,640.15					\$2,640.15	\$0.00
5130	DC Equipment Rental	\$250.00					\$250.00	\$0.00
5140	DC Telephones & Pagers	\$10,316.74					\$10,316.74	\$0.00
5150	DC Transportation	\$17,564.14					\$17,564.14	\$0.00
5160	DC Mileage	\$0.00					\$0.00	\$0.00
5170	DC Lodging	\$1,943.60					\$1,943.60	\$0.00
5180	DC Per Diem	\$1,960.00					\$1,960.00	\$0.00
6000	Overhead Payroll	\$0.00					\$0.00	\$0.00
6010	Office Payroll	\$1,736,329.33	\$0.00	\$665,325.74	2	\$1,222,307.47	\$1,960.00	\$1,071,003.59
6011	Office-Proposal	\$126,837.47					\$126,837.47	\$0.00
6012	Office-Non Billable Time	\$36,783.75					\$36,783.75	\$0.00
6013	Office-Design Standards	\$7,553.75					\$7,553.75	\$0.00
6014	Office-Training and Seminars	\$28,502.91					\$28,502.91	\$0.00
6015	Office - Department Management	\$56,818.50					\$56,818.50	\$0.00
6020	Direct Selling Payroll	\$41,977.28					\$41,977.28	\$0.00
6030	Computer Maintenance Payroll	\$96,480.85					\$96,480.85	\$0.00
6040	Promotional Payroll	\$42,620.80	\$0.00				\$42,620.80	\$0.00
6050	Precontract Payroll	\$122,333.70	\$0.00				\$122,333.70	\$0.00
6060	Vacation - Sick - Holiday Payroll	\$1,358,119.41					\$1,358,119.41	\$0.00
6070	Tuition Reimbursement	\$0.00					\$0.00	\$0.00
6080	Severance Payroll	\$0.00					\$0.00	\$0.00
6090	Approved Absence Payroll	\$10,437.48					\$10,437.48	\$0.00
6100	Incentive Bonus	\$3,352,300.00		\$3,027,500.00	1	\$9,393.73	\$1,043.75	\$1,043.75
6110	Principals Payroll	\$0.00		\$19,512.16	7	\$179,920.00	\$0.00	\$126,367.84
6120	Non-employee Cost	\$20,889.48	\$0.00			\$657,560.86	\$0.00	\$20,889.48
6130	Profit Sharing	\$730,623.18	\$0.00				\$73,062.32	\$73,062.32
7000	Overhead Costs	\$0.00					\$0.00	\$0.00
7010	IH Xerox Copies	\$75.72					\$75.72	\$0.00
7020	IH Equipment Usage	\$0.00					\$0.00	\$0.00
7030	IH Daily Vehicle Usage	(\$221,016.00)					(\$221,016.00)	\$0.00
7040	IH Computer Usage	(\$39,813.60)					(\$39,813.60)	\$0.00
7050	IH Computer Plots	(\$17,802.72)					(\$17,802.72)	\$0.00
7060	IH Faxes	\$0.00					\$0.00	\$0.00
7080	Outside Services	\$44,000.19		\$19,124.60	10		\$24,875.59	\$24,875.59
7090	Reproductions	\$14,198.89					\$14,198.89	\$0.00
7100	Supplies & Equipment	\$5,265.31					\$5,265.31	\$0.00
7110	Photographic	\$160.68					\$160.68	\$0.00
7120	Deliveries, Postage & Express	\$9,547.18					\$9,547.18	\$0.00
7130	Equipment Rental	\$503.50					\$503.50	\$0.00
7140	Telephone & Pagers	\$69,212.73					\$69,212.73	\$0.00
7150	Transportation	\$103,244.66					\$103,244.66	\$0.00
7160	Auto Expense	\$167,623.20	\$0.00	\$103,244.68	3		\$64,378.52	\$64,378.52
7310	FICA	\$833,265.03		\$145,760.46	14		\$687,504.57	\$687,504.57
7320	FUTA	\$9,906.91					\$9,906.91	\$0.00
7330	SUTA	\$42,191.66					\$42,191.66	\$0.00
7340	City Head Tax	\$2,829.47					\$2,829.47	\$0.00
7350	Insurance Health & Life	\$678,210.42					\$678,210.42	\$0.00
7360	Insurance General	\$473,723.32					\$473,723.32	\$0.00
7410	Office Rent	\$1,160,838.44					\$1,160,838.44	\$0.00
7420	Equipment Rent	\$0.00					\$0.00	\$0.00
7430	Maintenance Office & Equipment	\$143,612.92					\$143,612.92	\$0.00
7440	Office Supplies	\$109,478.73					\$109,478.73	\$0.00
7450	Publications	\$2,432.96					\$2,432.96	\$0.00
7460	Association Dues	\$28,874.86					\$28,874.86	\$0.00
7470	Depreciation	\$232,846.00					\$232,846.00	\$0.00
7480	Personnel Procurement	\$26,678.24					\$26,678.24	\$0.00
7490	Legal & Accounting	\$158,109.51					\$158,109.51	\$0.00
7500	Business Meetings	\$36,109.35					\$36,109.35	\$0.00
7510	Miscellaneous	\$258.00					\$258.00	\$0.00
7610	Christmas Expense	\$35,492.60					\$35,492.60	\$0.00
7620	Advertising	\$16,436.30					\$16,436.30	\$0.00
7630	Entertainment	\$118,659.62					\$118,659.62	\$0.00
7640	Charitable Contributions	\$37,965.00					\$37,965.00	\$0.00
7650	Political Contributions	\$45,582.32					\$45,582.32	\$0.00
7660	Business Expense	\$64,179.41					\$64,179.41	\$0.00
7670	Employee Relations	\$24,010.81					\$24,010.81	\$0.00
7680	Printed Proposal Materials	\$2,439.00					\$2,439.00	\$0.00
8010	Insurance Non Deductible	\$10,259.00					\$10,259.00	\$0.00
8020	Bad Debt Expense	\$0.00					\$0.00	\$0.00
8030	Travel Non Deductible	\$455.00					\$455.00	\$0.00
8040	Club Dues Non Deductible	\$21,362.45					\$21,362.45	\$0.00
8060	Other Non Deductible	\$132,859.54					\$132,859.54	\$0.00
9010	Illinois Sales Tax	\$360.23					\$360.23	\$0.00
9020	State Income Tax	\$0.00					\$0.00	\$0.00
9030	City of Chicago-Property Use Tax	\$366.00					\$366.00	\$0.00
3140	Interest Expense	\$19,097.26					\$19,097.26	\$0.00
	Facilities Cost of Capital	\$30,616.28					\$30,616.28	\$0.00
	Totals:	\$17,932,405.32	\$462,007.87	\$4,126,816.40		\$3,534,287.20	\$5,539,091.03	\$4,270,202.82
	Payroll Burden for 2008	\$8,148,799.78						
	G & A Overhead Rate for 2008	\$8,148,799.78						
	Direct Labor Calculation	\$7,483,979.04						
	Total Direct Productive Payroll	\$665,325.74						
	Add: Additional Direct Labor							
	Less: Premium Overtime							
	Less: Unallowable Direct Labor	\$505.00						
	Total Direct Labor Base	\$8,148,799.78						
	Total Overhead Rate							56.77%

43.37%

52.40%

56.77%

